

# CALUMINO

Smart Thermal Sensing

**AFFORDABLE THERMAL IMAGING + A.I. =  
NEW DATA SOLUTIONS**

Presentation  
2020

# WHAT WE INVENTED

**Low-Cost  
Thermal Image Sensor**

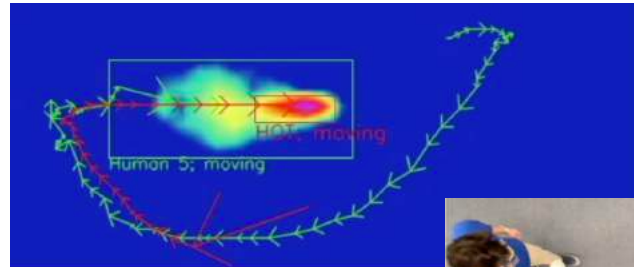


CTS = Calumino Thermal Sensor

Own developed and manufactured  
disruptive nanotech sensor module

+

**A.I.**



Ceiling mounted CTS



IP cam reference

=

Unprecedented,  
extremely valuable,  
privacy non-intrusive

**DATA**

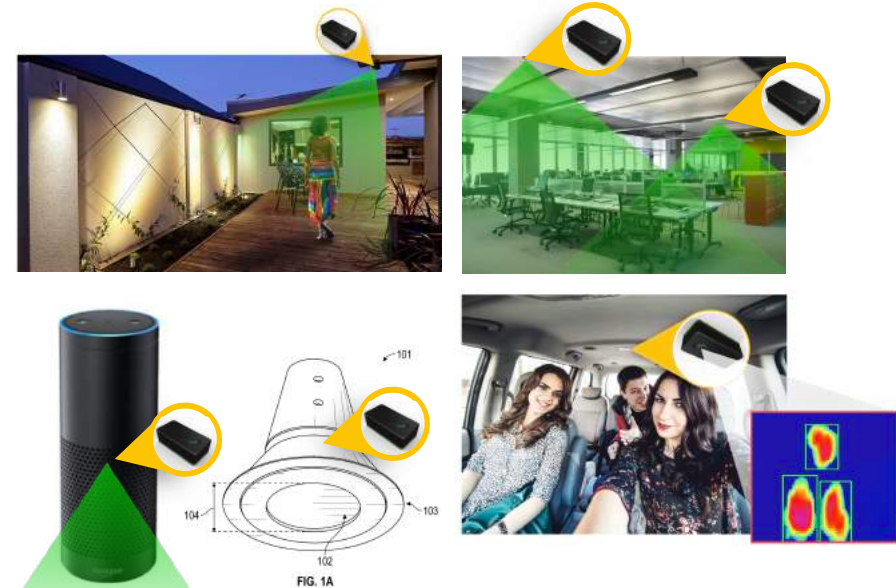
Own developed proprietary Artificial Intelligence

# HOW IT WORKS

## Where sensor sits?

1 sensor per room / space / device

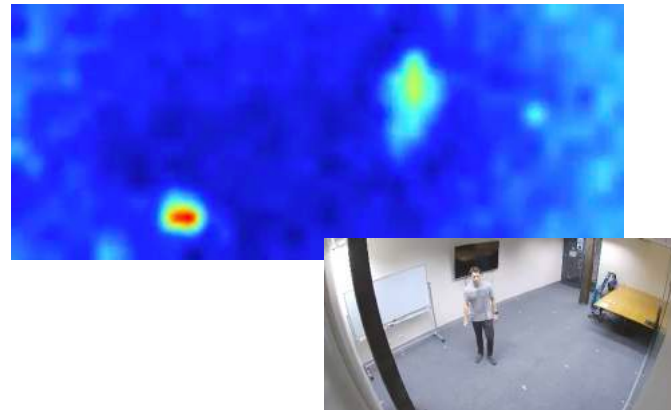
→ Human presence & activity information desire



## What it “sees”?

Low-res thermal image with accurate temperatures

→ Privacy is protected

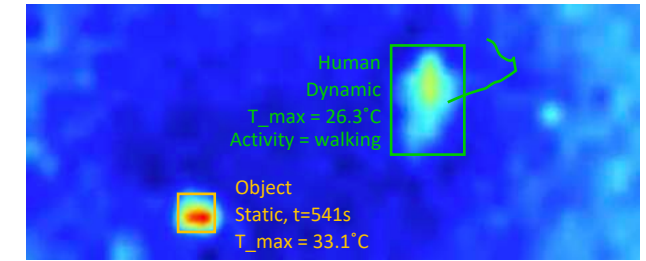


IP cam reference

## What A.I. extracts?

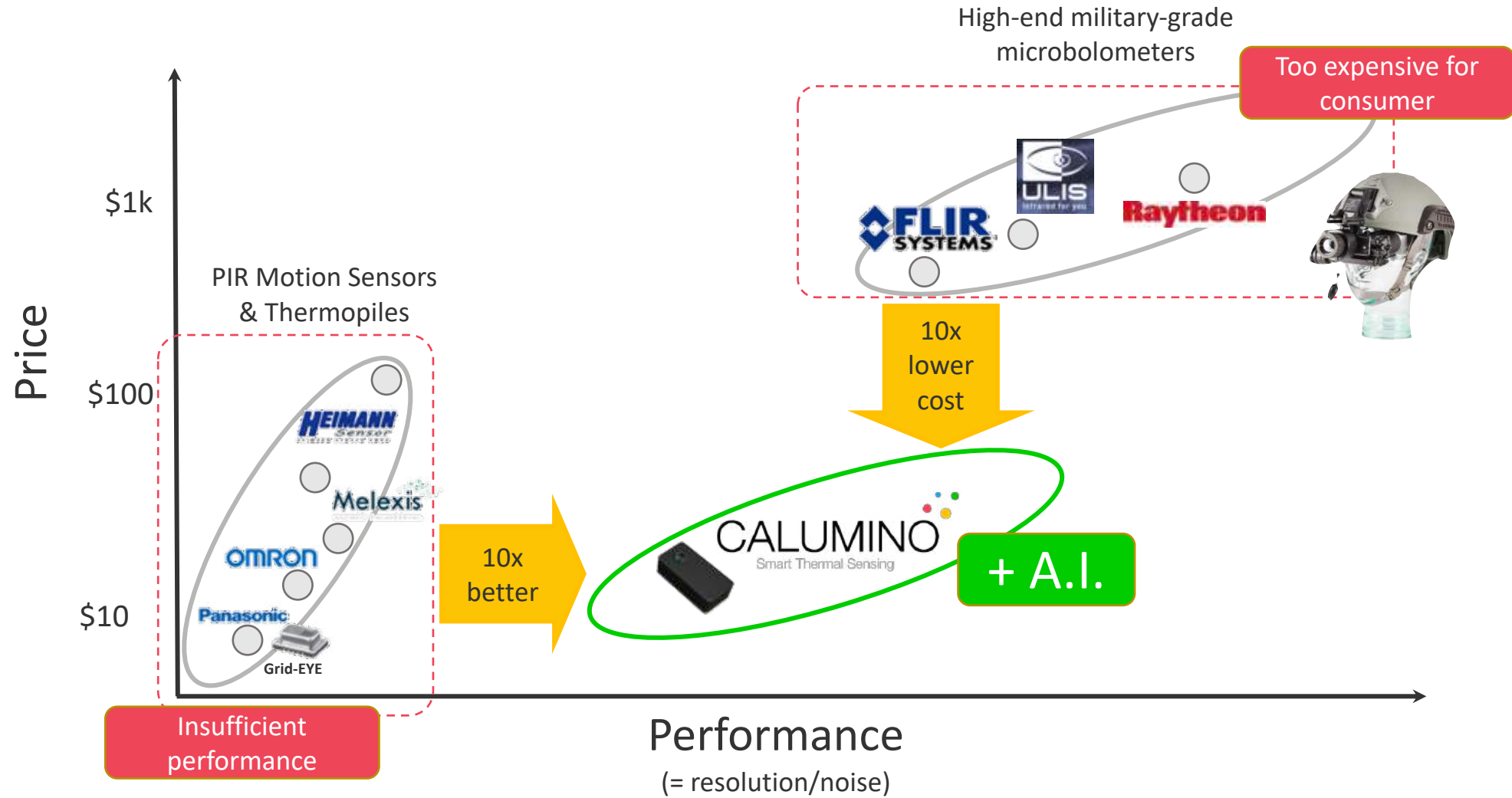
Real-time, low-cost, on-edge or in-cloud

→ Automated data interpretation



- Human & object presence
- Human count
- Location and tracking
- Human activity
- Precise temperatures ( $<\pm 0.3^{\circ}\text{C}$ )
- Hotspot / fire

# PRICE vs PERFORMANCE



# OUR BUSINESS MODEL (pre COVID-19)



Sensor Module + A.I.

**Focus:**



SaaS solution for Aged, Home,  
Health Care

“Recurring revenue”

Platform for SaaS vision:  
2023: home Care (B2C)

**Platform:**



\$9 - \$49 one-off OEM B2B sensor  
for product integration to 3<sup>rd</sup> parties

“Sensors + A.I. in volume”

Solving 12+ problems for  
20+ industries

# OUR BUSINESS MODEL NOW: **During COVID-19**

100% focus



Sensor Module



- Most accurate and affordable solution for thermal pre-screening of people for fever indications
- Does not require reference source
- Mass deployable
- Key reference customers around the globe
- Our problem: **we don't have yet mass manufacturing setup and cannot keep up with extreme demand**





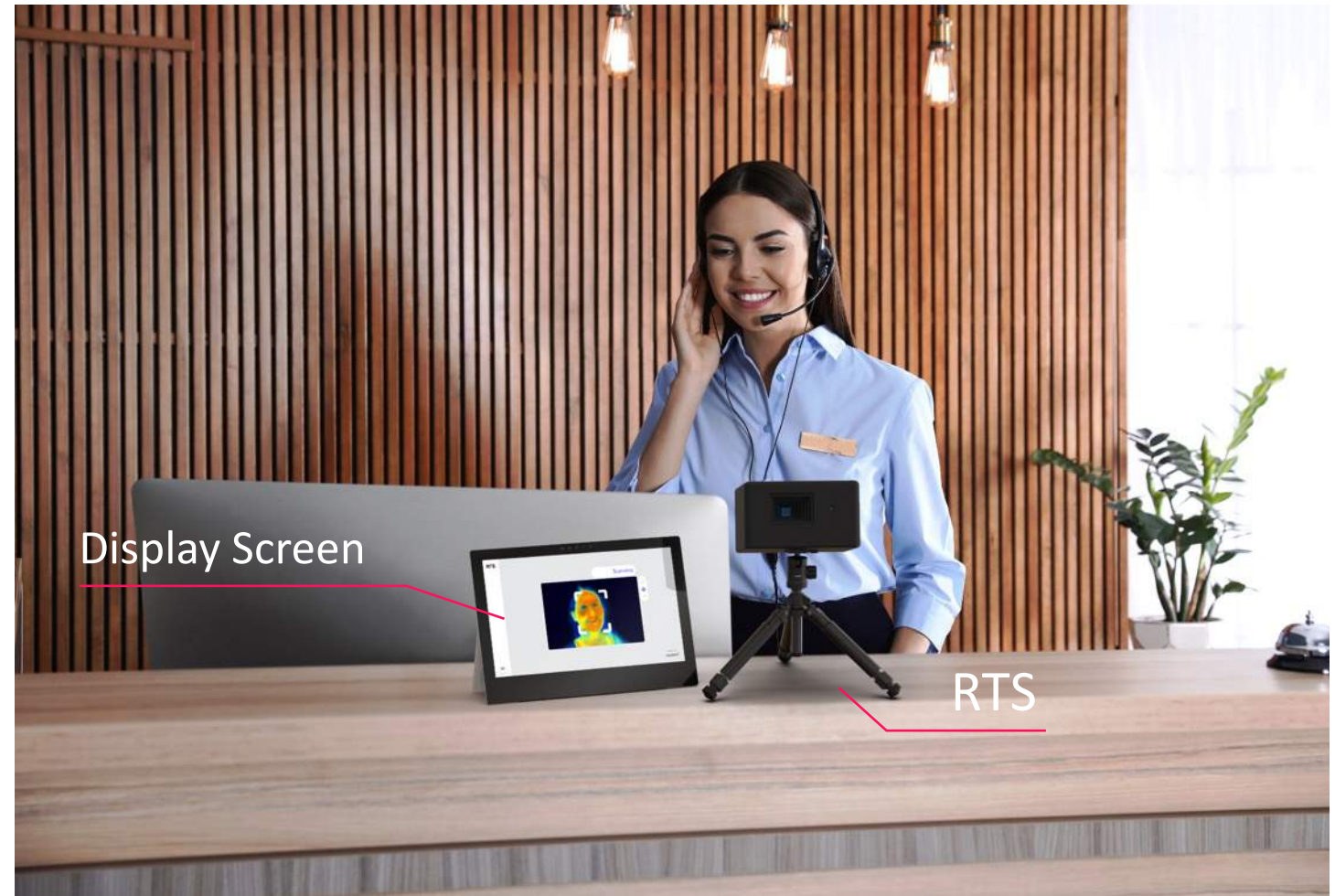
# Highly accurate and affordable temperature pre-screener

A single person human temperature pre-screener which is:

- Affordable
- Mass deployable
- Plug & play
- Instantly deployable, no additional purchases required
- Easy to use
- Requires no training
- Fast
- Has accuracy of a \$10k+ system

Created for:

- Hotels
- Airports
- Schools
- Hospitals
- Offices
- Nursing homes
- and other populated areas.



# Extremely simple operation

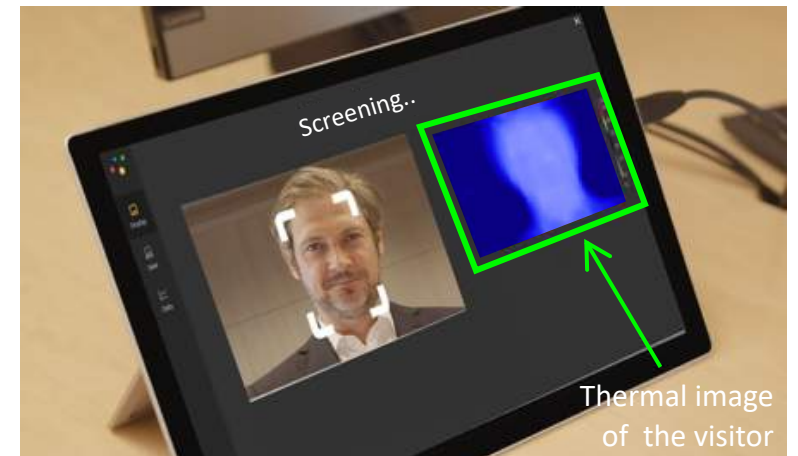
1. Person approached reception or check-in point



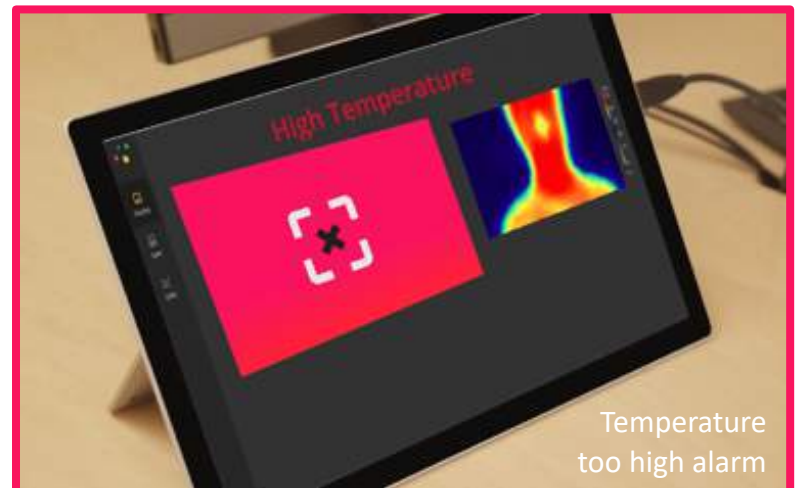
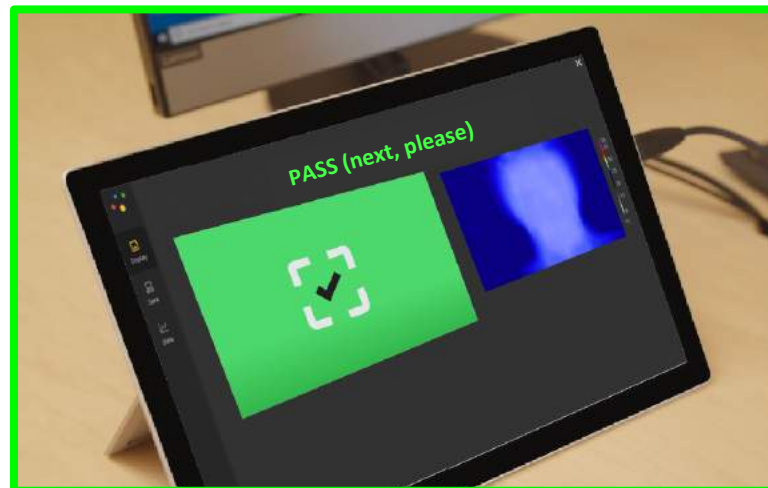
2. Person's face is detected by A.I. cam within 0.2 sec



3. The RTS pre-screens a person's face temp. in < 1 sec



4. The device shows "PASS (next, please)" if the person facial temperature is below the set threshold – or will show "High Temperature" and have an acoustic alarm if above a set threshold. Images and data can be saved automatically.





# Implementation

'Plug & Play' product



The RTS is a plug & play device which can be purchased as a stand-alone system. It is easy-to-use and mass-deployable.

OEM sensor module for integration



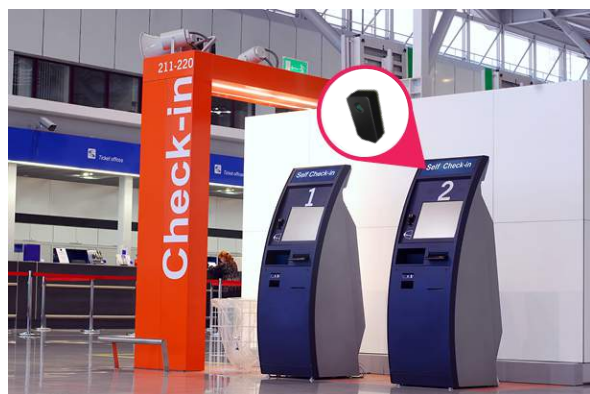
The RTS OEM module, based on our own proprietary Calumino sensor, can integrate into kiosk check-ins and retrofit into other devices.

# RTS is a disruptive innovation

Calumino's solution is:

- highly accurate
- low-cost
- simple to use
- mass-deployable

Calumino also offers a mass-deployable OEM sensor module for integration



Parameters	Calumino RTS	Competing face-temperature screening systems <sup>1</sup>
Price of system	Affordable (less than \$999 in volume)	\$8,000 ... \$20,000+ USD <sup>2</sup>
Price of OEM sensor module (incl. IR lens)	10x less expensive than microbolometers	Microbolometer + IR lens: ~\$3,000 ... \$6,000 at volume
Calibrated reference source (in distance)	<b>Not required</b> – greatly enhances application use cases and ease of use	<b>Required</b> – added expense and limits installation environment
OEM sensor module	CALUMINO's own proprietary MOMS sensor	Bolometer mainly from either FLIR or Lynred
Accuracy	Sub $\pm 0.5^{\circ}\text{C}$	$\pm 0.1^3$ ... $\pm 5^{\circ}\text{C}$
Throughput	1 person per second	Small crowd, 1 or 2 people in line

<sup>1</sup> See <https://tinyurl.com/s77wn6n> for an extensive competitor comparison.

<sup>2</sup> Systems advertised for less often have very poor accuracy and are not suitable for human face-temperature screening.

<sup>3</sup> Only for one specific \$20k USD system which includes a high-end reference source.

# Problems of today's systems: cost & calibration reference source

Today's temperature pre-screening systems, with an accuracy of  $\pm 0.5^{\circ}\text{C}$ :

- Need to use a calibrated reference source which needs to be extremely stable because the thermal image sensor is not accurate enough (typically  $\pm 2...5^{\circ}\text{C}$  accuracy of competing sensors),
- Source the OEM thermal imager sensor from a global duopoly (FLIR [US] or Lynred [FR]) which costs in the \$ks,
- Requires a professional setup of the reference source,
- Require a skilled operator and may not be simple to use,
- Is cumbersome and costly, typically between \$8k...\$20k.

Less than  $\pm 0.5^{\circ}\text{C}$  accuracy is critical for pre-screening human face temperature

Calibrated reference source  
of today's cumbersome  
systems

