

Supporting Migrants and Refugees
Resettlement in Australia



## SHAQAEQ REZAI

CEO AND FOUNDER | DIRECTA AUSTRALIA





Based in Sydney Australia



Has volunteered more than 500 hours the community sector



Loves advocacy for the voiceless people of the community



completing her HSC in 2018 Has studied user experience design at Academy xi



Academy xi: Shaqaeq's brave determination for education published 2018



Her vision is to empower the newly arrived Australians to become selfsufficient and contribute back to the amazing Australian community

#### @ShaqaeqRezai











# MY STORY

The Why...







#### Resettlement Challenges

- Social isolation
- Lack of a sense of belonging or connection
- Culture Shock
- Financial difficulties
- Difficulties to find employment
- Unable to find affordable housing & groceries
- Communication barriers
- Unclear about the education system or work culture



Lack of easy access to resettlement services and community programs by migrants and refugees



Inefficiency in delivering community services such as projects and programs (experienced by organisations)





## Solution





An online multi-lingual directory that connects refugees & migrants to existing workshops, courses, programs and services that support their resettlement in Australia.

## **Unique Value Proposition**

- Centralised platform for all community services across NSW
- One stop resource and information centre for all available assistance
- Enabling Direct contact from newly arrived to organization
- Personalised and tailored program



An online multi-lingual directory that connects refugees & migrants to existing workshops, courses, programs and services that support their resettlement in Australia.



## Vision

- Help migrants and refugees become self-reliant
- Relieve the initial stress of resettlement
- Develop a sense of belonging and community
- Make access to resources easier
- Provide a platform for community services to effectively promote their services (programs and projects) and reach out to their target market efficiently



# This is a **BIG** opportunity because;





800,000 migrants since 2013-2016

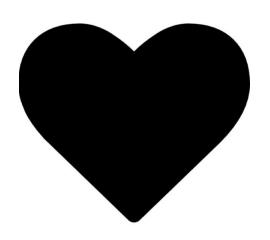


More than 60,000 refugees since 2013-2017



18,764 refugee intake annually









More than 100 immigration law firms (only in Western Sydney)



Government will be funding settlement services international in 2018-2019 to spend on refugee and migrant resettlement programs

\$199M



## **Business model**

- Monthly Subscription fee from organisations that provide resettlement services
- Commission from immigration law forms per client



#### The beneficiaries

#### Migrants and refugees

- Easy resettlement experience
- Efficient access to employment
- Higher engagement to the Australian community
- Better understanding of culture through involvement in community projects



## How it benefits organisations

- Effective marketing and advertising
- We find specific clients and target audience
- Reduce workload and administration work
- Increase the quality of the programs



#### My ask

#### **Seed funding**

- Browser costs
- Translation
- Sponsorships
- Launch Event
- foods and drink (for the launch event)

#### **Business Mentorship**

- Networking opportunities
- Your Expertise!!!







## Get in touch!!

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